

## Message Text

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PAGE 01 JAKART 12109 080230Z  
ACTION XMB-04

INFO OCT-01 EA-12 ISO-00 EB-08 COME-00 AID-05 TRSE-00  
OMB-01 CIAE-00 INR-10 NSAE-00 DODE-00 /041 W  
-----008110 090611Z /20

R 080049Z SEP 78  
FM AMEMBASSY JAKARTA  
TO SECSTATE WASHDC 1277

UNCLAS JAKARTA 12109

STATE PASS TO EXIMBANK

EO 11652: NA  
TAGS: EFIN, ID  
SUBJ: EAST KALIMANTAN FERTILIZER PLANT

REF: STATE 213222

1. PER REQUEST IN REFTEL, EMBASSY FURNISHES FOLLOWING STATISTICS  
ON FERTILIZER IN INDONESIA.

2. PRESENT AND PROJECTED SUPPLY AND DEMAND SITUATION IN INDO-  
NESIA FOR UREA AND AMMONIUM.

### UREA SUPPLY AND DISTRIBUTION

1975 - 1978 (1000 MT)

1975 1976 1/ 1977 1/ 1978 2/

BEGINNING STOCKS 501 1604 1263 615

PRODUCTION 403 366 817 1400

IMPORTS 1412 16 5 -

TOTAL SUPPLY/DISTRIBUTION 2316 1986 2085 2015

EXPORTS - - 400 400

FERTILIZER USE 676 686 980 1100

NON-FERTILIZER USE 3/ 20 17 24 45

LOSSES/UNACCOUNTED 4/ 16 10 66 45

ENDING STOCK 1604 1263 5/ 615 425

1/ PRELIMINARY

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2/ FORECAST

3/ NON-FERTILIZER USE IS ESTIMATED FIVE PERCENT OF PRODUCTION  
FOR 1975 AND 1976. SUBSEQUENT YEARS ARE ESTIMATED AT THREE  
PERCENT.

4/ LOSSES AT FACTORY AND IN TRANSPORT. IMPROVED BAGGING FACILI-  
TIES AT PUSRI ARE BELIEVED TO HAVE REDUCED LOSSES TO THREE  
PERCENT OF PRODUCTION. PRE-1975 ESTIMATED AT TEN PERCENT.

5/ AGRICULTURE ATTACHE ESTIMATE. OFFICIAL STOCKS REPORTED AT  
1,366,000 MT.

# AMMONIUM SULFATE SUPPLY AND DISTRIBUTION

1975 - 1978 (1000 MT)

1975 1976 1/ 1977 2/ 1978 2/

|                            |     |     |     |     |
|----------------------------|-----|-----|-----|-----|
| ESTIMATED BEGINNING STOCKS | 292 | 324 | 281 | 247 |
| PRODUCTION                 | 119 | 75  | 98  | 120 |
| IMPORTS                    | 9   | 6   | 5   | -   |
| TOTAL SUPPLY/DISTRIBUTION  | 420 | 405 | 384 | 367 |
| FERTILIZE USE              | 94  | 122 | 135 | 145 |
| LOSSES 3/                  | 2   | 2   | 2   | 2   |
| ESTIMATED ENDING STOCKS    | 324 | 281 | 247 | 220 |

1/ PRELIMINARY 2/ FORECAST 3/ LOSSES ESTIMATED AT TWO

PERCENT OF PRODUCTION

SOURCE: VARIOUS GOI AGENCIES, P.T. PUSRI AND AGRICULTURE ATTACHE.

3. WHERE AND FOR WHAT PURPOSE WILL EXCESS 500 MT/DAY  
AMMONIUM BE USED? EXCESS 500 MT/DAY AMMONIUM WILL BE  
USED AS FOLLOWS:

- A) 200 TON/DAY WILL BE SOLD AS FEEDSTOCK TO P.T. PETROKIMIA  
GRESIK, EAST JAVA, SUBSTITUTING CURRENTLY USED FEED-  
STOCK OF HEAVY OIL, WHICH IS MORE EXPENSIVE.
- B) 300 TON/DAY WILL BE EXPORTED TO PHILIPPINES, COVERED  
UNDER THE PREFERENTIAL TRADING ARRANGEMENT AMONG ASEAN  
COUNTRIES, WHICH WAS SIGNED IN FEBRUARY 1977. (SOURCE: P.T.  
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PUPUK KALIMANTAN)

4. WILL ALL 1700 MT/DAY UREA PRODUCTION BE USED FOR FERTILIZER  
INSIDE INDONESIA?

- A) "SUBSTANTIAL PORTION" WILL BE USED FOR FERTILIZER IN  
INDONESIA AND A "SMALL PORTION" WILL BE EXPORTED TO ASEAN  
COUNTRIES UNDER ASEAN PREFERENTIAL TRADING ARRANGEMENT.
- B) "SOME" UREA WILL BE USED FOR INDUSTRIAL USES IN  
INDONESIA, AS GLUE IN TEXTILE PLANTS, PLYWOOD PLANTS, FOR  
INGREDIENTS IN SEASONINGS, FOR MELAMINE HOUSEHOLD WARES  
SUCH AS PLATES, CUPS, ETC. AND AS MIX FOR CATTLE FODDER.  
(SOURCE P.T. PUPUK KALIMANTAN)

5. WILL ANY AMMONIUM OR UREA PRODUCED AT PLANT SUBSTITUTE  
FOR IMPORTS FROM US? IN 1976 WHEN INDONESIAN IMPORTS OF  
AMMONIUM SULFATE (AS) TOTALLED \$962,000, NONE CAME FROM USA.  
IN 1977 WHEN TOTAL AS IMPORTS WERE \$22,000, USA SUPPLIED  
\$1,075. IN 1976 WHEN INDONESIAN IMPORTS OF UREA TOTALLED  
\$3.28 MILLION, USA SUPPLIED \$3,884. IN 1977 WHEN TOTAL UREA  
IMPORTS WERE \$4.51 MILLION, NONE CAME FROM USA (SOURCE:  
GOI CENTRAL BUREAU OF STATISTICS).  
MASTERS

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NNN

## Message Attributes

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**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** FERTILIZERS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 08 sep 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
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**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Disposition Event:**  
**Disposition History:** n/a  
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**Office:** ACTION XMB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 3  
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**Previous Handling Restrictions:** n/a  
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**Review Withdrawn Fields:** n/a  
**SAS ID:** 1506670  
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**Status:** NATIVE  
**Subject:** EAST KALIMANTAN FERTILIZER PLANT  
**TAGS:** EFIN, ID  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
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